**From:** John Koutsos [mailto:jkoutsos@aol.com] **Sent:** Thursday, September 16, 2010 9:30 AM

To: PUC

Subject: Pennichuck proposed rate request...Attn Debra Howland

Dear Debra,

I am writing to urge the PUC to deny Pennichuck Water Works' request for a temporary rate increase leading to a permanent 16% increase. I am a businessman in Nashua and own a mixed use retail and apartment building at 201 Main Street. As you can see from the table below, the water and fire protection rates I pay have increased dramatically since 2007. Bonalyn Hartley, as quoted in the Telegraph on 9/16, states the hike isn't related to the eminent domain case. If so, then I suggest that Pennichuck be held to the same standards that private enterprise must adhere to, and reduce their operating costs. Water rates, and the Pennichuck, are headed down the same road as government by not keeping their cost structure under control. Their operating costs need to be reduced in order to return to a stable and sensible pricing structure with increases of no more than the rate of inflation. Also, the Pennichuck points to a three-year reduction in water consumption as a need to raise rates. Certainly, a rate increase of this proposed magnitude would further reduce demand. Fire service protection rates shouldn't be used as a rainy day fund to compensate for shortfalls in water demand. This cycle is only going to get worse over time as rates escalate.

Thank you, and I hope the ability of rate payers to absorb the additional costs are given due consideration.

## Sincerely,

John Koutsos, President 201 Main Street Realty, Inc.

Date	Days	Amount	Dailey Cost	Yearly % Change
Total water and Fire Protection-two 6" risers				
6/9/98-7/7/98	28	161.52	5.77	#DIV/0!
6/12/2000-7/10/2000	28	151.13	5.40	-6%
6/14/02-7/9/02	25	156.75	6.27	16%
6/7/04-7/1/04	24	160.35	6.68	7%
06/05/2006-7/11/06	36	197.96	5.50	-18%
6/11/07-7/9/07	28	239.50	8.55	56%
6/25/08-7/22/08	28	235.87	8.42	-2%
6/8/09-7/6/09	28	273.80	9.78	16%
6/8/10-7/6/10	28	403.95	14.43	48%
Fire Protection Only- two 6" risers				
6/9/98-7/7/98	28	80.42	2.87	#DIV/0!
6/12/2000-7/10/2000	28	79.70	2.85	-1%
6/14/02-7/9/02	25	80.40	3.22	13%
6/7/04-7/1/04	24	79.70	3.32	3%
06/05/2006-7/11/06	36	79.70	2.21	-33%
6/11/07-7/9/07	28	108.76	3.88	75%
6/25/08-7/22/08	28	98.50	3.52	-9%
6/8/09-7/6/09	28	134.40	4.80	36%
6/8/10-7/6/10	28	211.84	7.57	58%

